Dear Members and Friends of Philanthropy Missouri,

Throughout 2021, Philanthropy Missouri — PhilMO — embarked on a strategic path toward an equitable, connected, and effective funder ecosystem across Missouri. Despite persistent pandemic challenges, we endeavored to equip, connect, and energize grantmakers for thoughtful action and greater impact in communities across the state, and employed our unique position as a statewide association of grantmakers to provide a collective voice and venue for collaboration and action.

Philanthropy Missouri experienced tremendous growth in 2021. In total, we produced 26 content programs, in-person and virtual networking opportunities, and cross-sector community events. Additionally, we delivered custom Member research requests through professional sector databases and peer surveys, and produced 26 What Gives? sector newsletters to connect Members with emerging information and best practices. Layered on to our robust program and service delivery, we made impressive strides in our statewide expansion work. This year marks our largest number of members in over a decade. We are delighted to welcome eleven new members from throughout the state to learn together and increase our impact as a sector.

As our Members continue to support nonprofits with innovations to address our mounting societal needs, Philanthropy Missouri remains a place of support, information, and inspiration for impact.

Thank you for the opportunity to work with you to create change.

Sincerely,

Jane Callahan
Board Chair
Who We Are

Mission: To equip, connect, and energize our members and partners for thoughtful action and greater impact.

Vision: We envision a thriving and equitable Missouri, served by a collaborative, purpose-driven, and effective philanthropic sector.

Staff

Michelle Miller
CEO
Heather Jaconis
Operations Manager
Amanda Lands Ramrup
Programs & Communications Associate
Carla Brown
Operations Associate
Amy Wescott
Director of Services, Southwest Missouri

After 8 amazing years as the CEO of Philanthropy Missouri, Deb Dubin has transitioned onward into a new role in the sector. Throughout her tenure, Deb demonstrated courageous leadership, wisdom, and vision for our future. We appreciate all you have done, and continue to do, for philanthropy. Thank you, Deb!

2021 Board of Directors

Jane Callahan
JF Roblee Foundation
Chair

Gregory Glore
Glore Fund
Vice Chair

Vander Corliss
United Way of Greater St. Louis
Secretary

Angela Brown
St. Louis Regional Health Commission
Treasurer

Vianey Beltran
Wells Fargo Advisors

Barbara Carswell
YouthBridge Community

Jenny Hoelzer
Commerce Bank

Wendell Kimbrough
ARCHS

Winter Kinne
Community Foundation of the Ozarks

Emily Koenig
St. Louis County Children’s Service Fund

Deena Lauver Scotti
Missouri Foundation for Health

Rebekah Miller
Lutheran Foundation of St. Louis

Al Mitchell
Bayer

D-Lori Newsome-Pitts
Ameren

Rich Ryffel
First Bank

Robin Smith
The DeBruce Foundation
Committee Members

Throughout 2021, Philanthropy Missouri’s work was guided by volunteer committees. We gratefully acknowledge the important role these committees played in helping PhilMO achieve its mission.

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<tr>
<th>Executive Committee</th>
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<td><strong>Jane Callahan,</strong> JF Roblee Foundation</td>
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<td><strong>Barbara Carswell,</strong> YouthBridge Community Foundation</td>
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<td><strong>Stacy Clay,</strong> First Bank</td>
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<td><strong>Gregory Glore,</strong> Glore Fund</td>
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<td><strong>Stacy Harris,</strong> Delta Dental of Missouri</td>
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<td><strong>Angela Brown,</strong> St. Louis Regional Health Commission</td>
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<td><strong>Stephanie Herbers,</strong> St. Louis City Senior Fund</td>
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<td><strong>Nava Kantor,</strong> Jewish Federation of St. Louis</td>
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<td><strong>Amy Best,</strong> Bank of America</td>
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<td><strong>Steve Brawley,</strong> ARCHS</td>
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<td><strong>Emily Fuhrman,</strong> Build-A-Bear Foundation</td>
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<td><strong>Rebekah Miller,</strong> Lutheran Foundation of St. Louis</td>
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### Member Organizations

#### Grantmaking Members

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<td>McGregor Fund</td>
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#### Associate & Regional Partner Members

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Philanthropy Missouri conducts an annual audit of our financial statements. The most recently completed audit, for fiscal year 2020, shows revenue of $319,839 and expenses of $341,961. During this fiscal year, Philanthropy Missouri used reserve funding to prioritize strategic planning and rebranding efforts.
2021 Grants and In-Kind Support

Philanthropy Missouri relies on our community partners for expertise, support, and collaborative effort.

To that end, we would like to thank the following organizations for providing grants and in-kind support for 2021 programs and services:

ACT for Alexandria
Association of Fundraising Professionals, St. Louis
Ameren Missouri
Boeing Global Engagement
Boniface Foundation
Burns & McDonnell Foundation
Center on Budget and Policy Priorities
Cigna
Claneil Foundation
Clemence Lieber Foundation
Commerce Bank
Community Foundation of the Ozarks
Connecticut Council on Philanthropy
Council on Foundations
Courageous Communications
Deaconess Foundation
Democracy Ascent Advisors
Economic Opportunity Funders
Emerson
Enterprise Holdings, Inc.
Emerging Practitioners in Philanthropy, St. Louis
Ewing Marion Kauffman Foundation
Federal Reserve Bank of St. Louis
J&MK Fort Family Foundation
Forward Through Ferguson
Franciscan Sisters of Mary
Funders’ Committee for Civic Participation
General Service Foundation
GirlTrek
Gladiator Consulting
Grantmakers of Oregon and Southwest Washington
Grantmakers of Western Pennsylvania
GMA Foundations
Greater Kansas City Community Foundation
Headwaters Foundation
JF Roblee Foundation
KC STEM Alliance
Laird Norton Family Foundation
Lutheran Foundation of St. Louis
McGregor Fund
Missouri Budget Project
Missouri Foundation for Health
Missouri Office of Childhood
National Center for Family Philanthropy
New Mexico Association of Grantmakers
New York Community Trust
Nonprofit Marketers Network - STL
O-STEAM
Pettus Foundation
Philanthropy Colorado
PNC
Policy Link
Red and Black Brass Band
Regional Arts Commission
Robert Sterling Clark Foundation
Spire
SRT Advising & Consulting
STEMSTL
St. Louis Community Foundation
St. Louis Regional Data Alliance
T. Rowe Price Foundation
The DeBruce Foundation
The George Gund Foundation
The Saigh Foundation
The Whitman Institute
Trio Foundation of St. Louis
Trust-Based Philanthropy Project
UMSL Community Innovation and Action Center
United Philanthropy Forum
United Way of Greater St. Louis
Wells Fargo Advisors
YouthBridge Community Foundation
Young Nonprofit Professionals of St. Louis
What We Do

To mark our first year of statewide expansion, Philanthropy Missouri produced 26 content programs, networking opportunities, and community events; composed on-demand sector research; and embarked on a strategic path toward an equitable, connected, and effective funder ecosystem throughout Missouri. Below are some of the key programming highlights of 2021.

Affinity Groups & Peer Communities

Diversity, Equity & Inclusion

Still Separate, Still Unequal: Briefing for Education Funders, featuring David Dwight IV, Karishma Furtado, and Brishaun Hamilton of Forward Through Ferguson

Sponsored by Trio Foundation of St. Louis

Member Book Club — Decolonizing Wealth: Indigenous Wisdom to Heal Divides and Restore Balance by Edgar Villanueva, facilitated by Treena Thompson of the Lutheran Foundation of St. Louis, Wendy Jaffe of the Trio Foundation of St. Louis, and Ryan Strode of the Franciscan Sisters of Mary

Sponsored by Trio Foundation of St. Louis

♦ Kickoff Meeting
♦ Guided Discussion

Early Childhood

Cross-State Conversation for EC Funders, featuring the Kansas City Early Education Funders Collaborative

Sponsored by PNC

Early Childhood Funder Briefing, featuring Dr. Pam Thomas of the Missouri Office of Childhood

Sponsored by PNC

Family Foundations & Donor-Advised Funds

Family Foundation Roundtable Series, made possible through Philanthropy Missouri's partnership with National Center for Family Philanthropy

Sponsored by J&MK Fort Family Foundation

♦ Engaging the Next Generation
♦ Succession Planning and Family Transitions

Community Events

Annual Meeting, virtual celebration featuring remarks by Kathleen Enright, CEO, Council on Foundations

Sponsored by Cigna, Emerson, and Enterprise Holdings Foundation

Party to Enhance Equity in Philanthropy (PEEP) Cross-Sector Happy Hour

In partnership with Association of Fundraising Professionals St. Louis, Emerging Practitioners in Philanthropy St. Louis, Gladiator Consulting, Nonprofit Marketers Network St. Louis, and Young Nonprofit Professionals St. Louis
Topical Programming

Member Calls: Information Exchange and Alignment

- Grantmaker Updates and Emerging Partnerships
- Sector Leadership & Fellowship Opportunities
- Convening During COVID-19
- New Member Welcome & Wrap Up

Funder Briefing: STEM Ecosystems in Missouri, featuring Natalie Self of STEMSTL, Martha McCabe of KC STEM Alliance, Deb Wilson of O-STEAM, Chris Bray of Boeing Global Engagement, and Julee Koncak of Burns & McDonnell Foundation

Missouri Health Funders Cross-State Conversation, featuring Dr. Dwayne Proctor of Missouri Foundation for Health

Regional Networking

Southwest Missouri Funder Convenings
An Introduction to Philanthropy Missouri
Online virtual convening

Philanthropic Vision for our Communities,
At Community Foundation of the Ozarks

St. Louis Funder Convenings
People in Philanthropy, At The Boathouse in Forest Park
Sponsored by The Saigh Foundation

Philanthropy After Hours: Deb Dubin’s Farewell Gathering
At St. Louis Community Foundation
Supported by donations from the PhilMO Board

Information & Services

Delivered custom Member research requests through professional sector databases and peer surveys

Produced 26 What Gives? sector newsletters with Member updates, curated articles, resources, and events
Skill-Building Programs

**Trust-Based Philanthropy Series**, facilitated by Trust-Based Philanthropy Project
♦ The Purpose, Culture, & Values of Trust-Based Philanthropy
♦ Unrestricted Funding, Doing the Homework, Streamlined Paperwork
♦ Transparent Communication, Soliciting Feedback, and Support Beyond the Check

**Funder Briefing: Community Investment Explorer 2.0 & St. Louis Nonprofit Indicators Report**, featuring Mike Eggleston of the Federal Reserve Bank of St. Louis and Paul Sorenson of the St. Louis Regional Data Alliance

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Public Policy & Advocacy Briefings

**Redistricting: A Briefing for Missouri Funders**, featuring Patricia A. Swann of New York Community Trust, Cathy Duvall of Democracy Ascent Advisors, Jocelyn Bissonnette of Funders’ Committee for Civic Participation, and Alexandra Rankin of Missouri Foundation for Health

**2021 Federal Budget & Tax Briefing**, featuring Amy Blouin of Missouri Budget Project, in partnership with Economic Opportunity Funders

Embracing A Growth Mindset

This year’s Annual Meeting and Report theme — Growth Mindset — was inspired by how grantmakers navigate challenges, and the strength we find in centering progress over perfection as philanthropic professionals.

At its core, a Growth Mindset is one that believes that our talents and capacity aren’t Fixed, rather they are constantly in development and capable of Growth.

This idea that we are full of potential and can be lifelong learners has had deep resonance across sectors, leading to many philosophical and practical applications of the model. In exploring what it means to personally and professionally operate from a Growth Mindset, the PhilMO team arrived at a few key points, shared below:

- **Embrace the Challenge:** Spend time focusing on and trying possible ways around a barrier – use challenges to develop new strategies.

- **Stretch Beyond Your Comfort Zone:** Try new things and approaches; take measured risks to grow beyond what you currently know or do well; focus on progress over perfection.

- **Learn from Failure:** Mistakes are an expected part of the learning process – reflect on and learn from failures.

- **Welcome and Act Upon Feedback:** Receive feedback as information and use it to learn and improve.

- **Hold Space for One Another:** Meet people where they are to understand and learn from their perspectives and experiences.

- **Celebrate Others’ Wins:** Take inspiration and information from other’s success.

Did you know? The concepts of Fixed and Growth Mindsets were developed by Carol Dweck in relation to educational psychology.
Growing As We’re Going: A Reflection on Expansion

Dear Members and Friends of Philanthropy Missouri,

We entered 2021 with a renewed strategy and aspirational plans to expand our Member network from primarily the St. Louis region into the rest of the state — and what a year it was! As Director of Services for Southwest Missouri, I oversaw Philanthropy Missouri’s expansion into a region I’ve called home for over 20 years. I love partnering with others to build things from the ground up, so despite the uncertainty and challenges before me, I set out on this incredible adventure. I soon discovered what many of you already knew: Philanthropy Missouri is a true joy to work with.

Among all the ways Philanthropy Missouri embraced a Growth Mindset in 2021, I have found that choosing to hold space for one another has both characterized and fueled the expansion effort. My fellow PhilMO staff, board and committee members, our Membership, and other partners chose to hold space for me, a representative of a region of the state that is often characterized only in contrast to large urban centers. They embraced me with kindness, curiosity, and support, centering our commonalities rather than focusing on perceived differences. As I have spent time with Southwest Missouri funders, I have been able to communicate with confidence that if we are to truly realize our vision to be a thriving and equitable Missouri, we not only want — but need — grantmakers from all over the state, with various lived experiences and perspectives, at the PhilMO table. I am grateful that this choice to hold space has been part of the culture of Philanthropy Missouri during this first year of our statewide expansion. I believe this commitment sets a precedent that will yield growing trust between funders statewide, strengthening our Member network. Choosing to hold space for our fellow Missouri grantmakers is a relatively small act that, when committed to over time, has the potential to yield positive change and sustained impact in our communities, regions, and state for years to come.

I am optimistic about the future of philanthropy in Missouri. As we head into 2022, with another targeted expansion into the Greater Kansas City area, let’s continue to choose to hold space for one another and commit to learning from our fellow Missouri grantmakers. Thank you for welcoming me so warmly this year. I am filled with gratitude for you and for the opportunity to participate in this important work in Missouri.

Sincerely,

Amy Wescott
Director of Services,
Southwest Missouri